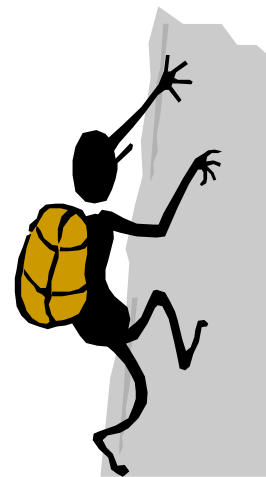
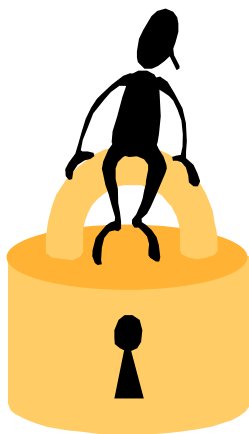


## Building Partnerships by Understanding Our Communities

*Based on 'A Framework for Understanding Poverty', by Dr Ruby Payne*



Presenter: Nairn Walker

Proudly presented in Austral-Asia and the United Kingdom by



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# KEY POINTS

1. Poverty is relative.
2. Poverty occurs in all races.
3. Generational and situational poverty are different.
4. This work is based on patterns. All patterns have exceptions.
5. Schools operate from middle class norms and values.
6. Individuals bring with them the hidden rules of the class in which they were raised.
7. There are cultural differences in poverty. This study is cross-cultural and focuses on economics.
8. We must neither excuse nor scold people. We must teach.
9. We can teach people that there are two sets of rules.
10. To move from poverty to middle class, one must give up (for a period of time) relationships for achievement.
11. Two things that help one move out of poverty are:
  - education
  - relationships
12. Four reasons one leaves poverty are:
  - too painful to stay
  - vision or goal
  - key relationship
  - special talent/skill

# Resources

Poverty is 'the extent to which an individual does without resources'. (Payne, 1995).

Those resources are...



F\_\_\_\_\_

- Having the money to purchase goods and services.

E\_\_\_\_\_

- Being able to choose and control emotional responses, particularly to negative situations, without engaging in self destructive behaviour.
- This is an internal resource and shows itself through stamina, perseverance and choices.

M\_\_\_\_\_

- Having the abilities and acquired skills (reading, writing, computing) to deal with daily life.

S\_\_\_\_\_

- Believing in divine purpose and guidance.

P\_\_\_\_\_

- Having health and mobility.

S\_\_\_\_\_

- Having friends, family, back-up resources available in times of need.
- These are external resources.

R\_\_\_\_\_

- Having frequent access to adult(s) who are appropriate, who are **nurturing** to the child and who do not engage in self destructive behaviour.

K\_\_\_\_\_

- Knowing the unspoken cues and habits of a group.

F\_\_\_\_\_

- The ability to communicate in the language of school and work.

# Could you survive in poverty?

COMPLETE THE QUIZ: ✓each item you know how to do.

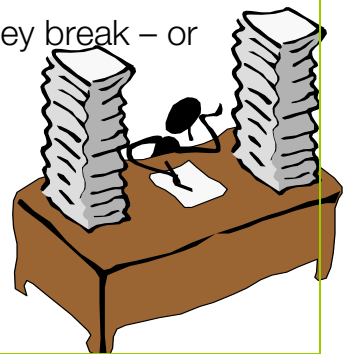
- \_\_\_\_\_1. I know which sections of town have the best garage sales.
- \_\_\_\_\_2. I know which organisations have 'bag' and 'box' sales and when.
- \_\_\_\_\_3. I know which supermarkets' bins can be accessed for thrown-away food.
- \_\_\_\_\_4. I know how to get someone out of gaol.
- \_\_\_\_\_5. I know how to physically fight and defend myself.
- \_\_\_\_\_6. I know how to get a gun, even if I have no firearms license and/or a police record.
- \_\_\_\_\_7. I know how to keep my clothes from being stolen at the Laundromat.
- \_\_\_\_\_8. I know what problems to look for in a used car.
- \_\_\_\_\_9. I know how to live without a cheque account or credit card.
- \_\_\_\_\_10. I know how to live without electricity and a phone.
- \_\_\_\_\_11. I know how to use a knife as scissors.
- \_\_\_\_\_12. I can entertain a group of friends with my personality and my stories.
- \_\_\_\_\_13. I know what to do when I don't have money to pay the bills.
- \_\_\_\_\_14. I know how to move house in half a day.
- \_\_\_\_\_15. I know how to get and use food vouchers and a Health Care Card.
- \_\_\_\_\_16. I know where the medical clinics are that offer bulk-billing.
- \_\_\_\_\_17. I am very good at trading and bartering.
- \_\_\_\_\_18. I can get by without a car.



# Could you survive in middle class?

COMPLETE THE QUIZ: ✓each item you know how to do.

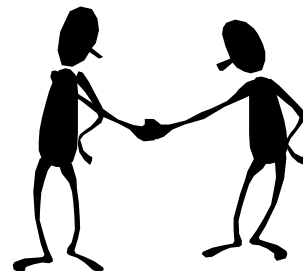
- \_\_\_\_\_1. I know how to get my children into Little Athletics, piano lessons, soccer, etc.
- \_\_\_\_\_2. I know how to set a table properly.
- \_\_\_\_\_3. I know which stores are most likely to carry the clothing brands my family wears.
- \_\_\_\_\_4. My children know the best name brands in clothing.
- \_\_\_\_\_5. I know how to order in a nice restaurant.
- \_\_\_\_\_6. I know how to use a credit card, cheque account and savings account – and I have insurance. I understand life insurance, health insurance, house and contents insurance.
- \_\_\_\_\_7. I talk to my children about going on to further education.
- \_\_\_\_\_8. I know how to get one of the best interest rates on my car loan.
- \_\_\_\_\_9. I understand the difference between capital and interest on my home loan.
- \_\_\_\_\_10. I know how to help my children with their homework and do not hesitate to call the school if I need additional information.
- \_\_\_\_\_11. I know how to decorate the house for the different events – Christmas, Easter...
- \_\_\_\_\_12. I know how to get a library card.
- \_\_\_\_\_13. I know how to use most of the tools in the garage or workshop.
- \_\_\_\_\_14. I repair items in my house almost immediately when they break – or I find a repair service and call it.



# Could you survive in wealth?

COMPLETE THE QUIZ: ✓each item you know how to do.

- \_\_\_\_\_1. I can read a menu in French, English, and another language.
- \_\_\_\_\_2. I have several favourite restaurants in different countries of the world.
- \_\_\_\_\_3. During the holidays, I know how to hire a decorator to identify the appropriate themes and items with which to decorate the house.
- \_\_\_\_\_4. I know who is my preferred financial advisor, legal service, designer, domestic - employment service, and stylist.
- \_\_\_\_\_5. I have at least two residences that are staffed and maintained.
- \_\_\_\_\_6. I know how to ensure confidentiality and loyalty from my domestic staff.
- \_\_\_\_\_7. I have at least two or three “screens” that keep people whom I do not wish to see away from me.
- \_\_\_\_\_8. I fly in my own plane or the company plane.
- \_\_\_\_\_9. I know how to enrol my children in the preferred private schools.
- \_\_\_\_\_10. I know how to host the parties that “key” people attend.
- \_\_\_\_\_11. I am on the boards of at least two charities.
- \_\_\_\_\_12. I know the hidden rules of the private Gentleman’s Clubs.
- \_\_\_\_\_13. I support or buy the work of a particular artist.
- \_\_\_\_\_14. I know how to read a corporate financial statement and analyse my own financial statements.





# Registers of Language

★ F.....

Language that is always the same.  
Eg: Lord's Prayer

★ F.....

The standard sentence syntax and word choice of work and school.  
It has complete sentences and specific word choice.

★ C.....

Formal register when used in conversation.  
Discourse pattern not quite as direct as formal register.

★ C.....

Language between friends that is characterised by a 400- to 800- word vocabulary.  
Word choice is general and not specific.

Conversation is dependent upon non-verbal assists.  
Sentence syntax is often incomplete.

★ I.....

Language between lovers and twins.  
The language of sexual harassment.

